

For Immediate Release
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Business Assistance to win Government Contracts

Florence County Economic Development is pleased to host Michael Lesneski from the Wisconsin Procurement Institute (WPI) in the Florence County Courthouse 2nd floor conference room on Thursday, February 27, 2020 from 8:00am – 4:30pm. Businesses can schedule one-on-one appointments to learn how to be considered for government contracts. They are available for many more products and services than you might imagine on the federal, state and local level.

Mike will be able to evaluate potential opportunities for your business with Federal / State / Local governments, set up your SAM registration, set up our free bid matching service, understand and apply for small business certifications, perform market research, prepare your capabilities statement, understand contract requirements / compliance and more. Schedule your one-on-one meeting with Mike at michaell@wispro.org or call (608) 427-2086.

The Wisconsin Procurement Institute (WPI) is a non-profit organization helping Wisconsin businesses win government contracts. There are significant contracting opportunities locally through the US Forest Service, National Park Service, Volk Field, Fort McCoy, U.S. Army Corps of Engineers (USACE), Department of Veterans Affairs as well as other Federal and State / Local agencies.

WPI assistance is provided at no cost to Wisconsin businesses with support from the Department of Defense (DLA) and the Wisconsin Economic Development Corporation (WEDC).

Florence County Economic Development works hard through a variety of initiatives to help our local businesses and communities grow. Feel free to stop in or make an appointment to discuss issues your business has encountered or a new business idea you'd like to explore. Director Wendy Gehlhoff can be reached at 715-528-3294 or wgehlhoff@co.florence.wi.us. The office is located in the lower level of the Florence County Courthouse in room 134. Office hours are 8:30-4:00, but due to out of office meetings, its best to make an appointment.